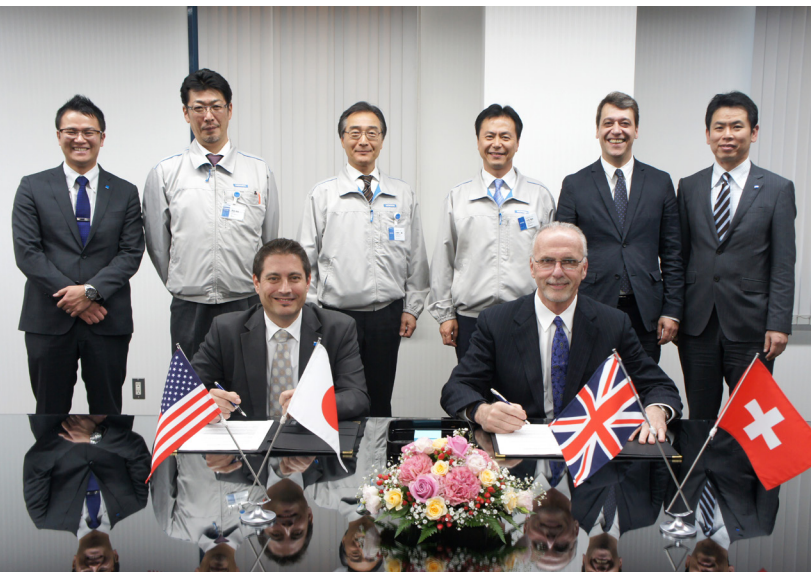


October 20, 2015 / Aesch, Switzerland & Kyoto, Japan

## Swiss Made Vogtlin Instruments Team Up With Japan's HORIBASTECH to Expand Sales Further in Japan



Back (from left to right): **T. Kondo, A. Nara, K. Onodera, H. Koishi, F. Waltz, R. Tateishi**  
 Front (from left to right): **S. Knight, J. McKenna**

Swiss MEMS sensor mass flow manufacturer *Vogtlin Instruments* and Japan's *HORIBASTECH*, the world's largest mass flow controller manufacturer to the semiconductor industry, have signed a sales collaboration agreement to sell *Vogtlin Instruments* products to the Japanese Market.

*HORIBA* Europe's VP; Stuart Knight said "*HORIBA* have a powerful sales and distribution network globally, especially strong in Japan. We are always looking to fully exploit this sales power by identifying partners with complementary products that may fill gaps in our own product portfolio. We have recognised the quality and flexibility of this Swiss mass flow supplier and we expect their product line up will be widely accepted by our customers. We look forward to a long term mutually beneficial relationship with *Vogtlin Instruments*."

Mr Fabian Waltz, *Vogtlin Instruments*' Managing Director comments: "We are very pleased to work together with *HORIBASTECH* in Japan. *Vogtlin Instruments*' products fit perfectly to fill a gap in the *HORIBASTECH*'s product range. We are glad to be working with one of Japan's leading flow control suppliers and feel confident that this relationship will increase our market share in one of the world's largest economies."

John McKenna, *TASI Flow Group* President states: "We are very keen to see the results of this collaboration. *TASI flow* is looking to expand our business fields and we feel *HORIBASTECH* is a great partner to help us achieve this goal."

### About **HORIBASTECH** Inc.

*HORIBA STECH, Co., Ltd.* was established in 1974 under the name "Standard Technology" with *HORIBA* as a stockholder. In 2005 *HORIBASTECH* became a wholly owned subsidiary of *HORIBA Ltd.* *HORIBASTECH* is the recognised market leader in sales of mass flow controllers, vaporizers and auto refill systems to the global semiconductor, photovoltaic, LED and FPD markets.

» [www.horiba.com/horiba-stec](http://www.horiba.com/horiba-stec)

### About **Vogtlin Instruments AG**

Established in 1986, *Vogtlin Instruments AG* is a Swiss designer and manufacturer of precision flow instrumentation. *Vogtlin* became a member of the *TASI group* in 2011. The division *TASI Flow* delivers flow meter, flow control and dispensing solutions. *TASI Flow* products are developed, customized and serviced through technical centers in the US (Wisconsin), in Europe (Germany, Switzerland and the UK) and China (Beijing and Shanghai).

» [www.voegtlin.com](http://www.voegtlin.com)

» [www.tasigroup.com](http://www.tasigroup.com)

Press contact:

Michael Huber, [m.huber@voegtlin.com](mailto:m.huber@voegtlin.com)



**Vögtlin Instruments AG – flow technology**  
 Langenhagstrasse 1 | 4147 Aesch (Switzerland)  
 Phone +41 (0)61 756 63 00 | Fax +41 (0)61 756 63 01  
[www.voegtlin.com](http://www.voegtlin.com) | [info@voegtlin.com](mailto:info@voegtlin.com)

**vögtlin**  
 instruments